

MOTIVATION PSYCH 470

M,W 1:25 - 2:40pm
Spring, 2004

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<u>WEEK OF</u>	<u>TOPICS</u>	<u>CHAPTER(S)</u>
Jan 12	History; Methods	1
Jan 19	Components of Motivation; Sleep & Wakefulness	2
Jan 26	Self	10
Feb 2	Social Motives; Achievement, Affiliation, Power	6
Feb 9	Personality Characteristics; Arousal, Sensation Seeking	11
Feb 16	FIRST EXAM	
Feb 16	Reward: Extrinsic & Intrinsic	5
Feb 23	Physiological & Organismic Needs	3,4
Mar 1	Play, Work; Addictions; Expectancy Motivation;	7
Mar 8	Laziness; Helplessness; Reactance; Self-efficacy	8
Mar 15	-----SPRING BREAK-----	
Mar 22	Attribution Theory	9
Mar 29	SECOND EXAM	
Mar 29	Emotions and Appraisal	14
Apr 5	Aspects of Emotion	15
Apr 12	Unconscious Motivation	12
Apr 19	Growth Motivation; Conclusions	13,16
Apr 21	THIRD EXAM	
Apr 26	Make-up Exams	

Text: Reeve, J.M. Understanding Motivation and Emotion. 2001 HBJ Publishing.

Psych 470-Motivation: Prerequisite, Psychology 105. Different motivational systems; analysis of environmental and biological factors influencing motivation, with emphasis on human motivation.

Motivation – Psych 470 – 3 credits

Motivation: Why do people initiate, choose or persist in specific actions in specific situations? Motivation involves the understanding of the arousal, direction and persistence of behavior. The sources of motivation can be found in the study of needs, cognitions, emotions, and external events. Motivation has direct and indirect effects on perception and memory.

Course Grade

Your grade will be based upon three equally weighted examinations over the assigned chapters and lecture material. Approximately two thirds of the questions will come from the text, one third of the questions will come from the lectures. Grades will be assigned on a curve provided by the Registrar for 300 level classes in the social sciences at WSU. In addition, some consideration will be given for classroom attendance and participation in classroom discussion.

Disability Accommodation

Any student who desires accommodation in this classroom because of a learning or physical disability should contact the instructor to discuss the process of accommodation. This can be done after the first class or a later time provided that it is before the first examination.

Inclement Weather

To determine if inclement weather has caused the campus to close, call 546-WSUV or 546-9720, or listen to the local radio/TV news.

Instructor Availability

I will announce office hours in class. My phone number is (360) 546-9723.

Posting of Grades

Grades will be posted by your unique WSU Identification number. If you prefer **not** to have your grades posted, please address a note to me and I will not post your grade.